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*For immediate release*

***The Scheme of Arrangement involving demerger of the Steam turbine business to Triveni Turbine Limited (TTL) has become effective on 21.04.2011 from the appointed date on 01.10.2010. The published financials of the quarter/half-year ended 30th Sept 2011 are not comparable with the corresponding previous period (s). However, for comparison purposes, the performance of Turbine Business Segment of Triveni Engineering & Industries Limited is used.***

**H1 FY 12 net sales up 11.5% at ₹ 3.43 billion  
PBT at ₹ 673 million and PAT at ₹ 456 million**

- ***SEBI approval received - Listing and commencement of Trading to start on 28th October 2011***
- ***GE Triveni Limited receives first order for a 35MW steam turbine***
- ***Outstanding order book at ₹ 4.69 billion***
- ***Effect of economic slowdown – some delays in Capex decisions***
- ***Interim dividend of 25%***

***NOIDA, October 27, 2011:*** Triveni Turbine Limited (TTL), market leader in steam turbines upto 30 MW, today announced its performance for the second quarter and half year ended 30<sup>th</sup> Sept 2011 (Q2 / H1 FY 12).

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#### **PERFORMANCE OVERVIEW:**

**April - Sept 2011 v/s April - Sept 2010 (H1 FY 12 v/s H1 FY 11)**

- Net Sales increase by 11.5 % to ₹ 3.43 billion
- EBITDA of ₹ 776 million with a margin of 22.6%
- Profit before Tax (PBT) at ₹ 673 million with a margin of 19.6%

- Profit after tax (PAT) at ₹ 456 million, with a margin of 13.3%
- EPS for H1 (not annualized) at ₹ 1.38 per equity share.

### **July - Sept 2011 v/s July - Sept 2010 (Q2 FY 12 v/s Q2 FY 11)**

- Net Sales increase by 6.5% to ₹ 1.82 billion
- EBITDA of ₹ 409 million with a margin of 22.4%
- Profit before Tax (PBT) at ₹ 358 million with a margin of 19.6%
- Profit after tax (PAT) at ₹ 243 million, with a margin of 13.3%
- EPS for Q2 (not annualized) at ₹ 0.73 per equity share.

Commenting on the Company's financial performance, Mr. Dhruv M. Sawhney, Chairman and Managing Director, Triveni Turbine Limited, said:

*"We are pleased to inform that having received the SEBI approval, the shares of the company will be listed and permitted for trading with effect from October 28, 2011. Even under the current economic situation, the turbine business has achieved a modest increase of 11.5% in turnover and 3.3% in PBIT during the half year. On account of current macro economic factors (both global and domestic), such as firming up of interest rates, economic slowdown etc., we have seen some delays in Capex decisions coupled with some rescheduling of deliveries of the turbines. We, as in the past, would endeavour to mitigate the slowdown risks with new variants of our products, geographical diversifications and focusing on high margin after-market business. The progress in the joint venture with GE, started really in May 2011, is going as per schedule: we have received the first domestic order for 35 MW turbine and we expect to secure more orders in the domestic and overseas market. The process of technology transfer for 35 & 45 MW range has been largely completed.*

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- ENDS -

### **Attached: Details to the Announcement and Results Table**

#### About Triveni Turbine Limited

Triveni Turbine Limited (TTL) is a focused and growing corporation having core competency in the area of steam turbines manufacturing upto 30 MW size. The business of the company was demerged from Triveni

Engineering & Industries Limited subsequent to a court approved demerger scheme. TTL is the market leader in the steam turbines with state-of-the-art manufacturing facility located in Bengaluru. The business has been growing and a strong in-house Research & Development programme enables the company to expand its product range over these years. The company's focus on the aftermarket operations such as servicing, spares and refurbishment is also yielding results. GE Triveni Limited, the subsidiary of TTL, is the Joint Venture with General Electric to manufacture and market steam turbines from above 30 MW to 100 MW for the global market.

For further information on the Company, its products and services please visit [www.triveniturbines.com](http://www.triveniturbines.com)

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***Note:** Certain statements in this document may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local political or economic developments, technological risks, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward looking statements. Triveni Turbine Limited will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.*

## H1 /Q2 FY 12: FINANCIAL RESULTS REVIEW

(All figures in ₹ million, unless otherwise mentioned)

TTL is the domestic market leader in steam turbines up to 30MW. It has maintained its dominance consistently over the years and is one of the largest manufacturers worldwide in high and low pressure turbines in this range. Company's ability to provide high-tech precision engineered-to-order solutions has made it one of the most trusted names within the sector.

### Performance Review

	Q2 FY 12 (*) July - Sept 2011	H1 FY 12(*) Apr - Sept 2011	July - Sept 2010 (#)	Apr - Sept 2010 (#)
Net sales	1822	3434	1710	3080
EBITDA	409	776	429	752
EBITDA Margin	22.4%	22.6%	25.1%	24.4%
Depreciation & Amortisation	28	56	29	55
PBIT	381	720	400	697
PBIT Margin	20.9%	21.0%	23.4%	22.6%
Interest	23	47	15	29
PBT	358	673	385	668
PBT Margin	19.6%	19.6%	22.5%	21.7%
PAT	243	456		

	H1FY 12 (*) April - Sept 2011
Share Capital	
- Equity	330
- Preference	28
Net Worth (@)	483
Debt	730

(\*) Performance of TTL;

(#) Performance of Turbine business under Triveni Engg & Ind. Limited

(@) After accounting for one-time write-off of Goodwill, created pursuant to the Scheme, during FY 2010-11 and the accumulated losses of the erstwhile retail business.

- During the quarter the overall sales were higher by 6.5% while for the half year, the increase has been 11.5%.
- The mix of product and after-market has been 85:15 for the quarter, while for the half year, it has been 86:14.
- The order-booking during the quarter and half-year were lower than the corresponding period of last year on account of the delay in finalisation of orders, impacted due to the overall economic factors.
- The outstanding order book as on 30th September 2011 was ₹ 4.7 billion.

### Outlook

The demand for Triveni's turbines comes from a variety of sectors such as Sugar, Sponge Iron, Textiles, paper, Independent Power Producers, and Sugar Co-generation plants. The order book composition from various sectors shows a healthy mix among all these sectors. Further, with the continuous research & development programme, foray into higher MW, high-temperature, high-pressure turbines will add the market opportunities. The company has also been focusing on the exports market in a big way.

During the half year under review, the overall market for the sub 30 MW power products have shown some contraction and the same has been reflected in the order booking of the company. This is primarily due to postponement in order finalisation due to higher cost of capital and adverse sentiments.

With the increase in numbers of higher MW turbines installed, the business from spares & servicing should also go up considerably going forward. The impact of the same has already started reflecting in the recent periods with servicing, spares & refurbishing revenue going up. We believe this ratio will rise on a year on year basis, even though it could be uneven during quarters.

The availability of consistent and reliable power for industrial sector remains a challenge and has resulted in setting up of captive generation facilities. This will also have an impact on the cost of production for many of these units. This has been the main driving force for demand for our products and is expected to remain in future as well. With the current macroeconomic scenario and liquidity position with higher cost of borrowing, the business is currently noticing some slow-down in the order finalisation and project completion. Once the overall economic sentiments and industrial and financial markets pick up, we believe the demand for steam turbines should go up. With the company's focus on research & development and also its ability to access new markets, we expect the business to grow significantly in the future. The company's focus on exports is continuing and export order-booking accounted for 19% of the order-intake during the first half of current financial year. The company is focused on continuing its focus on expanding its market overseas.

#### GE Triveni Limited

The operations of the joint venture with GE are in line with our expectation. All key managerial personnel are on board and the technology transfer is progressing as per schedule. While GE Triveni Limited received its first order for 35 MW, the marketing teams of both GE and Triveni are working closely on the opportunities in their respective markets. As per the JV agreement, the manufacturing of the turbines will be undertaken by TTL. The JV is currently responding to the enquiries both in the domestic market and to a diverse international market ranging from Canada to Indonesia. It is expected to

have some more success for the JV in the current financial year. We expect the JV to have substantial acceleration in business in the financial year 2012-13.

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