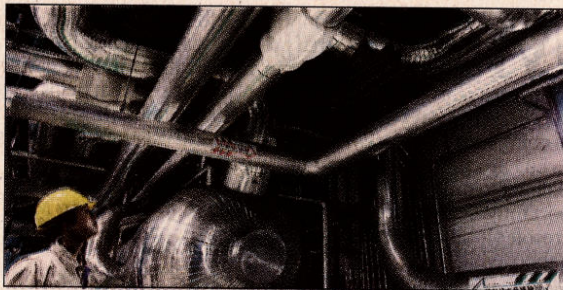


GE, Triveni Engg form JV for steam turbines

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Our Bureau
NEW DELHI

TRIVENI Engineering & Industries has formed a joint venture with General Electric to make and sell steam turbines for small power projects. Triveni, a diversified company, last month decided to demerge the engineering unit into a separate listed company.

The parent company will house the sugar business after this restructuring. "The steam turbine business will come under the JV and the demerged entity will invest in GE Triveni," said Dhruv Sawhney, managing director, Triveni Engineering & Industries, on Thursday. Although, both partners will have equal representation on the board of the JV, the demerged engineering company will own one share in addition to its 50% stake in GE Triveni. This will allow it to include the sales of this JV as a part of its consolidated accounts.

"The JV is a great example of the decentralised 'reverse innovation' approach," said John Flannery, newly-appointed chief executive of GE India. GE Triveni will make steam turbines with 30-100 MW capacity. Triveni Engineering scrip rose 1.23% to close at Rs 131.2 at NSE on Thursday when the 50-stock benchmark index Nifty dropped almost 1%.

Based in Bangalore, GE Triveni will use Triveni's existing manufacturing facility in the city to make turbines. The JV will get technology and research support from GE, and the turbines will be sold under GE's brand name. Besides the domestic market, GE Triveni is eyeing turbine exports to the West Asia, Latin America, Indonesia and some parts of the Europe. The JV firm hopes to generate annual revenues of \$30-40 million.